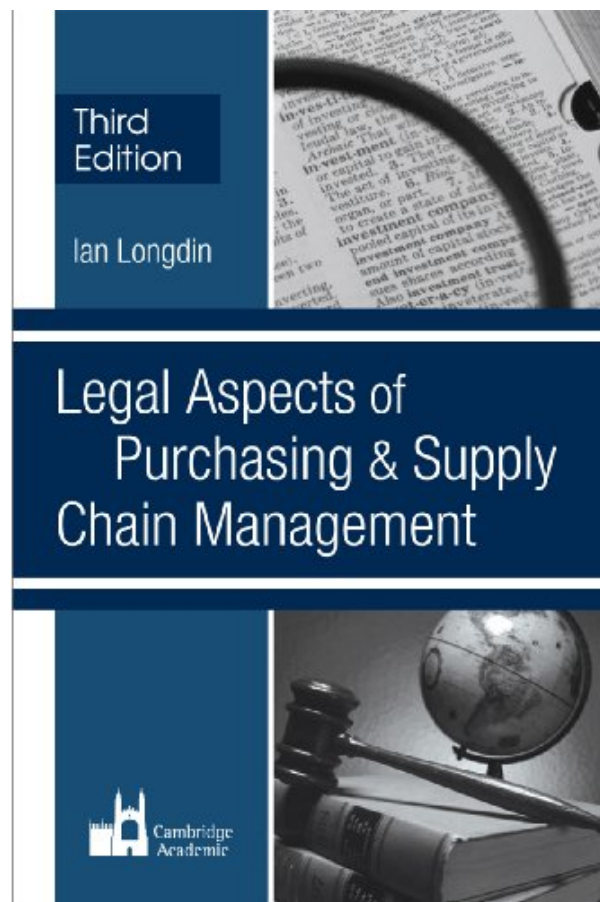


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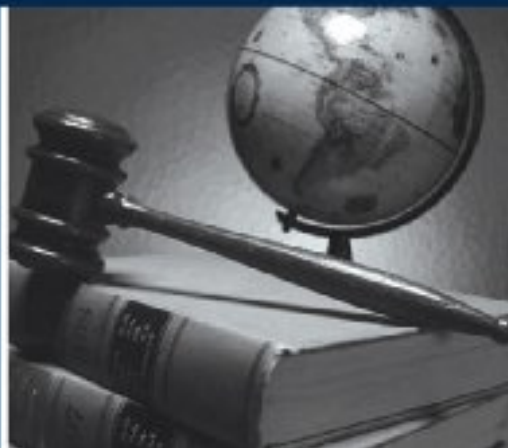
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## **About the Author**

Ian has worked in a consultancy capacity for a number of organisations in recent years including the Chartered Institute of Purchasing & Supply for a review of its Graduate Diploma. Other consultancy work involved the Qualifications & Curriculum Authority & EdExcel. Much of his training involvement has been in-company (both in the public and private sectors), raising awareness of the role and meaning of company terms and conditions for procurement staff and others with contract management responsibilities. Ian has substantial experience in delivering professional and management programmes relating to procurement law. Topics have included contract law, drafting of effective terms and conditions, contract management, and the implications of TUPE on outsourcing activities. His style is informal and 'user-friendly', encouraging extensive group participation and interaction - an approach that has been extremely effective in the field of legal training. Ian is an examiner for the CIPS at the Foundation Stage of the Graduate Diploma (Legal & Procurement Processes). He has produced Study guides on Legal Modules for a number of organisations and has written articles for Supply Management on legal issues. His book on Purchasing Law was published in 2005.

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